

ALCORN STATE UNIVERSITY

EDUCATIONAL AND GENERAL, AUXILIARY ENTERPRISES, SCHOOL OF NURSING, AND AGRICULTURAL UNITS  
SUMMARY OF REVENUES AND EXPENDITURES

EXHIBIT A

| DESCRIPTION  | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|--|-----------------------|----------------------------|-----------------------|
| <b><u>REVENUE</u></b>                              |                       |                            |                       |
| A. STUDENT FEES                                    | 22,004,217            | 5,189,581                  | 27,193,798            |
| B. GOVERNMENTAL APPROPRIATIONS                     | 27,788,262            | (605,357)                  | 27,182,905            |
| C. INCOME FROM ENDOWMENT                           | 250,000               | 50,000                     | 300,000               |
| D. SALES AND SERVICE OF EDUCATIONAL ACTIVITIES     | 485,995               | (70,595)                   | 415,400               |
| E. OTHER SOURCES                                   | 1,258,244             | 535,818                    | 1,794,062             |
| <b>TOTAL EDUCATIONAL AND GENERAL</b>               | <b>51,786,718</b>     | <b>5,099,447</b>           | <b>56,886,165</b>     |
| G. AUXILIARY ENTERPRISES                           | 11,211,905            | 2,301,195                  | 13,513,100            |
| <b>TOTAL REVENUES</b>                              | <b>62,998,623</b>     | <b>7,400,642</b>           | <b>70,399,265</b>     |
| <b><u>EXPENDITURES</u></b>                         |                       |                            |                       |
| A. INSTRUCTION                                     | 14,860,929            | 1,010,550                  | 15,871,479            |
| B. RESEARCH  | 2,905,275             | (29,826)                   | 2,875,449             |
| C. PUBLIC SERVICE                                  | 2,654,768             | 102,946                    | 2,757,714             |
| D. ACADEMIC SUPPORT                                | 7,130,060             | 1,258,654                  | 8,388,714             |
| E. STUDENT SERVICES                                | 5,097,572             | 309,037                    | 5,406,609             |
| F. INSTITUTIONAL SUPPORT                           | 6,871,131             | 746,100                    | 7,617,231             |
| G. OPERATIONS AND MAINTENANCE OF PHYSICAL PLANT    | 6,086,488             | 701,652                    | 6,788,140             |
| H. STUDENT AID                                     | 6,180,495             | 960,334                    | 7,140,829             |
| I. TRANSFERS                                       | 0                     | 40,000                     | 40,000                |
| <b>TOTAL EDUCATIONAL AND GENERAL</b>               | <b>51,786,718</b>     | <b>5,099,447</b>           | <b>56,886,165</b>     |
| J. AUXILIARY ENTERPRISES                           | 11,211,905            | 2,301,195                  | 13,513,100            |
| <b>TOTAL EDUCATIONAL AND GENERAL AND AUXILIARY</b> | <b>62,998,623</b>     | <b>7,400,642</b>           | <b>70,399,265</b>     |

ALCORN STATE UNIVERSITY

EDUCATIONAL AND GENERAL, AUXILIARY ENTERPRISES, SCHOOL OF NURSING, AND AGRICULTURAL UNITS  
DETAIL OF REVENUES

EXHIBIT B

| DESCRIPTION  | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|--|-----------------------|----------------------------|-----------------------|
| <b>CURRENT UNRESTRICTED REVENUE</b>                          |                       |                            |                       |
| <b>A. STUDENT FEES</b>                                       |                       |                            |                       |
| General Tuition  | 16,604,106            | 3,826,292                  | 20,430,398            |
| Non-Resident   | 2,873,533             | 751,467                    | 3,625,000             |
| Summer Tuition   | 2,436,578             | 663,422                    | 3,100,000             |
| Other Fees   | 90,000                | (51,600)                   | 38,400                |
| <b>Total</b>   | <b>22,004,217</b>     | <b>5,189,581</b>           | <b>27,193,798</b>     |
| <b>B. GOVERNMENTAL APPROPRIATIONS</b>                        |                       |                            |                       |
| State  |                       |                            |                       |
| General Support  | 20,550,981            | (23,208)                   | 20,527,773            |
| Education Enhancement Funds                                  | 2,637,460             | (1,650)                    | 2,635,810             |
| Budget Contingency Funds                                     | 0                     | 0                          | 0                     |
| Special Funds  | 0                     | 0                          | 0                     |
| Ayers Program  | 4,350,000             | (628,632)                  | 3,721,368             |
| Ayers Interest   | 249,821               | 48,133                     | 297,954               |
| <b>Total</b>   | <b>27,788,262</b>     | <b>(605,357)</b>           | <b>27,182,905</b>     |
| <b>C. RECOVERY OF INDIRECT COSTS</b>                         | 250,000               | 50,000                     | 300,000               |
| <b>Total</b>   | <b>250,000</b>        | <b>50,000</b>              | <b>300,000</b>        |
| <b>D. SALES AND SERVICE OF EDUCATIONAL ACTIVITIES</b>        | 485,995               | (70,595)                   | 415,400               |
| <b>Total</b>   | <b>485,995</b>        | <b>(70,595)</b>            | <b>415,400</b>        |
| <b>E. OTHER SOURCES</b>                                      |                       |                            |                       |
| Guarantees   | 1,015,000             | 80,000                     | 1,095,000             |
| Investment Income  | 102,000               | 198,000                    | 300,000               |
| Miscellaneous  | 141,244               | 257,818                    | 399,062               |
| <b>TOTAL</b>   | <b>1,258,244</b>      | <b>535,818</b>             | <b>1,794,062</b>      |
| <b>TOTAL EDUCATIONAL AND GENERAL</b>                         | <b>51,786,718</b>     | <b>5,099,447</b>           | <b>56,886,165</b>     |
| <b>F. SALES AND SERVICES OF AUXILIARY ENTERPRISES</b>        |                       |                            |                       |
| 1. Bookstore   | 41,593                | 41,607                     | 83,200                |
| 2. Campus Union  | 679,545               | 83,955                     | 763,500               |
| 3. Dining Hall   | 3,592,129             | 474,571                    | 4,066,700             |
| 4. Faculty Dwelling  | 148,842               | 25,758                     | 174,600               |
| 5. Laundry   | 35,000                | (35,000)                   | 0                     |
| 6. Residence Halls   | 6,714,796             | 1,710,304                  | 8,425,100             |
| <b>TOTAL SALES AND SERVICES OF<br/>AUXILIARY ENTERPRISES</b> | <b>11,211,905</b>     | <b>2,301,195</b>           | <b>13,513,100</b>     |
| <b>TOTAL DETAILS OF REVENUE</b>                              | <b>62,998,623</b>     | <b>7,400,642</b>           | <b>70,399,265</b>     |

ALCORN STATE UNIVERSITY

EDUCATIONAL AND GENERAL, AUXILIARY ENTERPRISES, SCHOOL OF NURSING, AND AGRICULTURAL UNITS  
SUMMARY OF EXPENDITURES

EXHIBIT C

| DESCRIPTION   | BUDGET<br>2011 - 2012    | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013    |
|---|--------------------------|----------------------------|--------------------------|
| <b><u>TOTAL E&amp;G AND AG UNITS EXPENDITURES</u></b> |                          |                            |                          |
| 1. Personal Services                                  |                          |                            |                          |
| A. Salaries   | 22,965,982               | 1,202,992                  | 24,168,974               |
| B. Wages  | 2,020,391                | 108,989                    | 2,129,380                |
| C. Fringe Benefits                                    | <u>7,743,821</u>         | <u>821,430</u>             | <u>8,565,251</u>         |
| <b>Total Personal Services</b>                        | <b>32,730,194</b>        | <b>2,133,411</b>           | <b>34,863,605</b>        |
| 2. Travel & Subsistences                              | 1,354,400                | 170,009                    | 1,524,409                |
| 3. Contractual Services                               | 15,128,221               | 2,447,244                  | 17,575,465               |
| 4. Commodities  | 1,935,460                | 26,149                     | 1,961,609                |
| 5. Capital Outlay                                     |                          |                            |                          |
| A. Equipment  | 603,943                  | 281,634                    | 885,577                  |
| B. Other than Equipment                               | 34,500                   | 1,000                      | 35,500                   |
| 6. Transfers  | 0                        | 40,000                     | 40,000                   |
| <b>TOTAL</b>  | <b><u>51,786,718</u></b> | <b><u>5,099,447</u></b>    | <b><u>56,886,165</u></b> |
| <b><u>TOTAL AUXILIARY ENTERPRISES</u></b>             |                          |                            |                          |
| 1. Personal Services                                  |                          |                            |                          |
| A. Salaries   | 1,642,205                | 80,354                     | 1,722,559                |
| B. Wages  | 1,042,029                | (21,418)                   | 1,020,611                |
| C. Fringe Benefits                                    | <u>831,279</u>           | <u>60,972</u>              | <u>892,251</u>           |
| <b>Total Personal Services</b>                        | <b>3,515,513</b>         | <b>119,908</b>             | <b>3,635,421</b>         |
| 2. Travel & Subsistences                              | 6,693                    | 28,187                     | 34,880                   |
| 3. Contractual Services                               | 4,276,967                | 1,785,802                  | 6,062,769                |
| 4. Commodities  | 506,080                  | 25,639                     | 531,719                  |
| 5. Capital Outlay                                     |                          |                            |                          |
| A. Equipment  | 120,306                  | 134,247                    | 254,553                  |
| B. Other than Equipment                               | 0                        | 0                          | 0                        |
| 6. Transfers  | 2,786,346                | 207,412                    | 2,993,758                |
| <b>TOTAL</b>  | <b><u>11,211,905</u></b> | <b><u>2,301,195</u></b>    | <b><u>13,513,100</u></b> |
| <b><u>TOTAL UNIVERSITY EXPENDITURES</u></b>           |                          |                            |                          |
| 1. Personal Services                                  |                          |                            |                          |
| A. Salaries   | 24,608,187               | 1,283,346                  | 25,891,533               |
| B. Wages  | 3,062,420                | 87,571                     | 3,149,991                |
| C. Fringe Benefits                                    | <u>8,575,100</u>         | <u>882,402</u>             | <u>9,457,502</u>         |
| <b>Total Personal Services</b>                        | <b>36,245,707</b>        | <b>2,253,319</b>           | <b>38,499,026</b>        |
| 2. Travel & Subsistences                              | 1,361,093                | 198,196                    | 1,559,289                |
| 3. Contractual Services                               | 19,405,188               | 4,233,046                  | 23,638,234               |
| 4. Commodities  | 2,441,540                | 51,788                     | 2,493,328                |
| 5. Capital Outlay                                     |                          |                            |                          |
| A. Equipment  | 724,249                  | 415,881                    | 1,140,130                |
| B. Other than Equipment                               | 34,500                   | 1,000                      | 35,500                   |
| 6. Transfers  | 2,786,346                | 247,412                    | 3,033,758                |
| <b>TOTAL</b>  | <b><u>62,998,623</u></b> | <b><u>7,400,642</u></b>    | <b><u>70,399,265</u></b> |

ALCORN STATE UNIVERSITY

EDUCATIONAL AND GENERAL, AND AUXILIARY ENTERPRISES FUNDS  
SUMMARY OF ON CAMPUS REVENUES AND EXPENDITURES

EXHIBIT A

| DESCRIPTION                                     | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|---|-----------------------|----------------------------|-----------------------|
| <b><u>REVENUE</u></b>                           |                       |                            |                       |
| A. STUDENT FEES                                 | 21,148,132            | 5,150,536                  | 26,298,668            |
| B. GOVERNMENTAL APPROPRIATIONS                  | 19,974,278            | (610,642)                  | 19,363,636            |
| C. INCOME FROM ENDOWMENT                        | 250,000               | 50,000                     | 300,000               |
| D. SALES AND SERVICE OF EDUCATIONAL ACTIVITIES  | 485,995               | (70,595)                   | 415,400               |
| E. OTHER SOURCES                                | 1,258,244             | 535,818                    | 1,794,062             |
| <b>TOTAL EDUCATIONAL AND GENERAL</b>            | <b>43,116,649</b>     | <b>5,055,117</b>           | <b>48,171,766</b>     |
| F. AUXILIARY ENTERPRISES                        | 11,211,905            | 2,301,195                  | 13,513,100            |
| <b>TOTAL REVENUES</b>                           | <b>54,328,554</b>     | <b>7,356,312</b>           | <b>61,684,866</b>     |
| <b><u>EXPENDITURES</u></b>                      |                       |                            |                       |
| A. INSTRUCTION                                  | 13,150,077            | 1,036,060                  | 14,186,137            |
| B. RESEARCH                                     | 6,330                 | 1,330                      | 7,660                 |
| C. PUBLIC SERVICE                               | 55,324                | 71,790                     | 127,114               |
| D. ACADEMIC SUPPORT                             | 5,669,232             | 1,188,814                  | 6,858,046             |
| E. STUDENT SERVICES                             | 5,097,572             | 309,037                    | 5,406,609             |
| F. INSTITUTIONAL SUPPORT                        | 6,871,131             | 746,100                    | 7,617,231             |
| G. OPERATIONS AND MAINTENANCE OF PHYSICAL PLANT | 6,086,488             | 701,652                    | 6,788,140             |
| H. STUDENT AID                                  | 6,180,495             | 960,334                    | 7,140,829             |
| I. TRANSFERS                                    | 0                     | 40,000                     | 40,000                |
| <b>TOTAL EDUCATIONAL AND GENERAL</b>            | <b>43,116,649</b>     | <b>5,055,117</b>           | <b>48,171,766</b>     |
| J. AUXILIARY ENTERPRISES                        | 11,211,905            | 2,301,195                  | 13,513,100            |
| <b>TOTAL EXPENDITURES</b>                       | <b>54,328,554</b>     | <b>7,356,312</b>           | <b>61,684,866</b>     |

**ALCORN STATE UNIVERSITY**  
**EDUCATIONAL AND GENERAL, AND AUXILIARY ENTERPRISES FUNDS**  
**DETAILS OF ON CAMPUS REVENUE**

**EXHIBIT B**

| DESCRIPTION   | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|---|-----------------------|----------------------------|-----------------------|
| <b>CURRENT UNRESTRICTED REVENUE</b>                   |                       |                            |                       |
| <b>A. STUDENT TUITION</b>                             |                       |                            |                       |
| General Tuition                                       | 16,003,046            | 3,773,152                  | 19,776,198            |
| Non-Resident  | 2,750,429             | 773,641                    | 3,524,070             |
| Summer Tuition  | 2,304,657             | 655,343                    | 2,960,000             |
| Other Fees  | 90,000                | (51,600)                   | 38,400                |
| <b>Total</b>  | <b>21,148,132</b>     | <b>5,150,536</b>           | <b>26,298,668</b>     |
| <b>B. GOVERNMENTAL APPROPRIATIONS</b>                 |                       |                            |                       |
| State   |                       |                            |                       |
| General Support                                       | 13,254,715            | (87,172)                   | 13,167,543            |
| Interest Funds  | 12,592                | 0                          | 12,592                |
| Education Enhancement Funds                           | 2,618,138             | (1,650)                    | 2,616,488             |
| Budget Contingency Funds                              | 0                     | 0                          | 0                     |
| Special Funds   | 0                     | 0                          | 0                     |
| Ayers Program   | 3,839,012             | (569,953)                  | 3,269,059             |
| Ayers Interest  | 249,821               | 48,133                     | 297,954               |
| <b>Total</b>  | <b>19,974,278</b>     | <b>(610,642)</b>           | <b>19,363,636</b>     |
| <b>C. RECOVERY OF INDIRECT COSTS</b>                  |                       |                            |                       |
| <b>Total</b>  | <b>250,000</b>        | <b>50,000</b>              | <b>300,000</b>        |
| <b>D. SALES AND SERVICE OF EDUCATIONAL ACTIVITIES</b> |                       |                            |                       |
| <b>Total</b>  | <b>485,995</b>        | <b>(70,595)</b>            | <b>415,400</b>        |
| <b>CURRENT UNRESTRICTED REVENUE</b>                   |                       |                            |                       |
| <b>E. OTHER SOURCES</b>                               |                       |                            |                       |
| 1. Guarantees   | 1,015,000             | 80,000                     | 1,095,000             |
| 2. Investment Income                                  | 102,000               | 198,000                    | 300,000               |
| 4. Miscellaneous                                      | 141,244               | 257,818                    | 399,062               |
| <b>TOTAL</b>  | <b>1,258,244</b>      | <b>535,818</b>             | <b>1,794,062</b>      |
| <b>TOTAL DETAIL OF REVENUE</b>                        | <b>43,116,649</b>     | <b>5,055,117</b>           | <b>48,171,766</b>     |

**ALCORN STATE UNIVERSITY**  
**EDUCATIONAL AND GENERAL, AND AUXILIARY ENTERPRISES FUNDS**  
**DETAILS OF ON CAMPUS REVENUE**

**EXHIBIT B**

| DESCRIPTION  | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|--|-----------------------|----------------------------|-----------------------|
| <b>G. SALES AND SERVICE OF AUXILIARY ENTERPRISES REVENUES</b>                            |                       |                            |                       |
| 1. Bookstore   | 41,593                | 41,607                     | 83,200                |
| 2. Campus Union  | 679,545               | 83,955                     | 763,500               |
| 3. Dining Hall   | 3,592,129             | 474,571                    | 4,066,700             |
| 4. Faculty Dwelling  | 148,842               | 25,758                     | 174,600               |
| 5. Laundry   | 35,000                | (35,000)                   | 0                     |
| 6. Residence Halls   | 6,714,796             | 1,710,304                  | 8,425,100             |
| <b>TOTAL SALES AND SERVICE OF<br/>AUXILIARY ENTERPRISES REVENUE</b>                      | <b>11,211,905</b>     | <b>2,301,195</b>           | <b>13,513,100</b>     |
| <b>TOTAL ON CAMPUS - EDUCATIONAL &amp; GENERAL<br/>AND AUXILIARY ENTERPRISES REVENUE</b> | <b>54,328,554</b>     | <b>7,356,312</b>           | <b>61,684,866</b>     |

ALCORN STATE UNIVERSITY

EDUCATIONAL AND GENERAL AND AUXILIARY ENTERPRISE FUNDS  
SUMMARY OF EXPENDITURES

EXHIBIT C

| DESCRIPTION                    | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|--------------------------------|-----------------------|----------------------------|-----------------------|
| <b><u>INSTRUCTION</u></b>      |                       |                            |                       |
| 1. Personal Services           |                       |                            |                       |
| A. Salaries                    | 9,273,544             | 478,468                    | 9,752,012             |
| B. Wages                       | 15,245                | 564                        | 15,809                |
| C. Fringe Benefits             | <u>2,919,466</u>      | <u>303,915</u>             | <u>3,223,381</u>      |
| <b>Total Personal Services</b> | <b>12,208,255</b>     | <b>782,947</b>             | <b>12,991,202</b>     |
| 2. Travel & Subsistences       | 136,887               | 87,217                     | 224,104               |
| 3. Contractual Services        | 515,042               | 5,705                      | 520,747               |
| 4. Commodities                 | 182,164               | 1,893                      | 184,057               |
| 5. Capital Outlay              |                       |                            |                       |
| A. Equipment                   | 107,729               | 158,298                    | 266,027               |
| B. Other than Equipment        | 0                     | 0                          | 0                     |
| 6. Transfers                   | 0                     | 0                          | 0                     |
| <b>TOTAL</b>                   | <b>13,150,077</b>     | <b>1,036,060</b>           | <b>14,186,137</b>     |
| <b><u>RESEARCH</u></b>         |                       |                            |                       |
| 1. Personal Services           |                       |                            |                       |
| A. Salaries                    | 0                     | 1,000                      | 1,000                 |
| B. Wages                       | 0                     | 0                          | 0                     |
| C. Fringe Benefits             | <u>0</u>              | <u>330</u>                 | <u>330</u>            |
| <b>Total Personal Services</b> | <b>0</b>              | <b>1,330</b>               | <b>1,330</b>          |
| 2. Travel & Subsistences       | 0                     | 0                          | 0                     |
| 3. Contractual Services        | 1,330                 | 0                          | 1,330                 |
| 4. Commodities                 | 5,000                 | 0                          | 5,000                 |
| 5. Capital Outlay              |                       |                            |                       |
| A. Equipment                   | 0                     | 0                          | 0                     |
| B. Other than Equipment        | 0                     | 0                          | 0                     |
| 6. Transfers                   | 0                     | 0                          | 0                     |
| <b>TOTAL</b>                   | <b>6,330</b>          | <b>1,330</b>               | <b>7,660</b>          |
| <b><u>PUBLIC SERVICE</u></b>   |                       |                            |                       |
| 1. Personal Services           |                       |                            |                       |
| A. Salaries                    | 38,865                | 8,835                      | 47,700                |
| B. Wages                       | 0                     | 0                          | 0                     |
| C. Fringe Benefits             | <u>12,215</u>         | <u>3,526</u>               | <u>15,741</u>         |
| <b>Total Personal Services</b> | <b>51,080</b>         | <b>12,361</b>              | <b>63,441</b>         |
| 2. Travel & Subsistences       | 0                     | 18,750                     | 18,750                |
| 3. Contractual Services        | 2,744                 | 36,129                     | 38,873                |
| 4. Commodities                 | 1,500                 | 4,550                      | 6,050                 |
| 5. Capital Outlay              |                       |                            |                       |
| A. Equipment                   | 0                     | 0                          | 0                     |
| B. Other than Equipment        | 0                     | 0                          | 0                     |
| 6. Transfers                   | 0                     | 0                          | 0                     |
| <b>TOTAL</b>                   | <b>55,324</b>         | <b>71,790</b>              | <b>127,114</b>        |

ALCORN STATE UNIVERSITY

EDUCATIONAL AND GENERAL AND AUXILIARY ENTERPRISE FUNDS  
SUMMARY OF EXPENDITURES

EXHIBIT C

| DESCRIPTION                         | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|-------------------------------------|-----------------------|----------------------------|-----------------------|
| <b><u>ACADEMIC SUPPORT</u></b>      |                       |                            |                       |
| 1. Personal Services                |                       |                            |                       |
| A. Salaries                         | 2,840,135             | 321,108                    | 3,161,243             |
| B. Wages                            | 37,531                | 838                        | 38,369                |
| C. Fringe Benefits                  | <u>895,956</u>        | <u>150,997</u>             | <u>1,046,953</u>      |
| <b>Total Personal Services</b>      | <b>3,773,622</b>      | <b>472,943</b>             | <b>4,246,565</b>      |
| 2. Travel & Subsistences            | 61,328                | 1,959                      | 63,287                |
| 3. Contractual Services             | 1,265,734             | 785,770                    | 2,051,504             |
| 4. Commodities                      | 236,427               | (61,108)                   | 175,319               |
| 5. Capital Outlay                   |                       |                            |                       |
| A. Equipment                        | 297,621               | (11,750)                   | 285,871               |
| B. Other than Equipment             | 34,500                | 1,000                      | 35,500                |
| 6. Transfers                        | 0                     | 0                          | 0                     |
| <b>TOTAL</b>                        | <b>5,669,232</b>      | <b>1,188,814</b>           | <b>6,858,046</b>      |
| <b><u>STUDENT SERVICES</u></b>      |                       |                            |                       |
| 1. Personal Services                |                       |                            |                       |
| A. Salaries                         | 2,489,133             | 161,246                    | 2,650,379             |
| B. Wages                            | 2,500                 | 0                          | 2,500                 |
| C. Fringe Benefits                  | <u>782,334</u>        | <u>92,288</u>              | <u>874,622</u>        |
| <b>Total Personal Services</b>      | <b>3,273,967</b>      | <b>253,534</b>             | <b>3,527,501</b>      |
| 2. Travel & Subsistences            | 711,722               | 18,000                     | 729,722               |
| 3. Contractual Services             | 639,174               | 37,503                     | 676,677               |
| 4. Commodities                      | 456,896               | 0                          | 456,896               |
| 5. Capital Outlay                   |                       |                            |                       |
| A. Equipment                        | 15,813                | 0                          | 15,813                |
| B. Other than Equipment             | 0                     | 0                          | 0                     |
| 6. Transfers                        | 0                     | 0                          | 0                     |
| <b>TOTAL</b>                        | <b>5,097,572</b>      | <b>309,037</b>             | <b>5,406,609</b>      |
| <b><u>INSTITUTIONAL SUPPORT</u></b> |                       |                            |                       |
| 1. Personal Services                |                       |                            |                       |
| A. Salaries                         | 3,082,551             | 159,192                    | 3,241,743             |
| B. Wages                            | 435,281               | 21,145                     | 456,426               |
| C. Fringe Benefits                  | <u>1,105,654</u>      | <u>114,742</u>             | <u>1,220,396</u>      |
| <b>Total Personal Services</b>      | <b>4,623,486</b>      | <b>295,079</b>             | <b>4,918,565</b>      |
| 2. Travel & Subsistences            | 203,789               | 75,383                     | 279,172               |
| 3. Contractual Services             | 1,729,329             | 175,873                    | 1,905,202             |
| 4. Commodities                      | 305,835               | 23,640                     | 329,475               |
| 5. Capital Outlay                   |                       |                            |                       |
| A. Equipment                        | 8,692                 | 176,125                    | 184,817               |
| B. Other than Equipment             | 0                     | 0                          | 0                     |
| 6. Transfers                        | 0                     | 0                          | 0                     |
| <b>TOTAL</b>                        | <b>6,871,131</b>      | <b>746,100</b>             | <b>7,617,231</b>      |



ALCORN STATE UNIVERSITY

EDUCATIONAL AND GENERAL AND AUXILIARY ENTERPRISE FUNDS  
SUMMARY OF EXPENDITURES

EXHIBIT C

| DESCRIPTION   | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|---|-----------------------|----------------------------|-----------------------|
| <b><u>OPERATION AND MAINTENANCE OF PHYSICAL PLANT</u></b> |                       |                            |                       |
| 1. Personal Services                                      |                       |                            |                       |
| A. Salaries   | 584,713               | 28,127                     | 612,840               |
| B. Wages  | 949,881               | 74,398                     | 1,024,279             |
| C. Fringe Benefits  | <u>482,322</u>        | <u>57,929</u>              | <u>540,251</u>        |
| <b>Total Personal Services</b>                            | <b>2,016,916</b>      | <b>160,454</b>             | <b>2,177,370</b>      |
| 2. Travel & Subsistences                                  | 8,785                 | 0                          | 8,785                 |
| 3. Contractual Services                                   | 3,457,934             | 541,198                    | 3,999,132             |
| 4. Commodities  | 506,381               | 0                          | 506,381               |
| 5. Capital Outlay   |                       |                            |                       |
| A. Equipment  | 96,472                | 0                          | 96,472                |
| B. Other than Equipment                                   | 0                     | 0                          | 0                     |
| 6. Transfers  | 0                     | 0                          | 0                     |
| <b>TOTAL</b>  | <b>6,086,488</b>      | <b>701,652</b>             | <b>6,788,140</b>      |
| <b><u>SCHOLARSHIPS AND FELLOWSHIPS</u></b>                |                       |                            |                       |
| 1. Personal Services                                      |                       |                            |                       |
| A. Salaries   | 0                     | 0                          | 0                     |
| B. Wages  | 0                     | 0                          | 0                     |
| C. Fringe Benefits  | <u>0</u>              | <u>0</u>                   | <u>0</u>              |
| <b>Total Personal Services</b>                            | <b>0</b>              | <b>0</b>                   | <b>0</b>              |
| 2. Travel & Subsistences                                  | 0                     | 0                          | 0                     |
| 3. Contractual Services                                   | 6,180,495             | 960,334                    | 7,140,829             |
| 4. Commodities  | 0                     | 0                          | 0                     |
| 5. Capital Outlay   |                       |                            |                       |
| A. Equipment  | 0                     | 0                          | 0                     |
| B. Other than Equipment                                   | 0                     | 0                          | 0                     |
| 6. Transfers  | 0                     | 0                          | 0                     |
| <b>TOTAL</b>  | <b>6,180,495</b>      | <b>960,334</b>             | <b>7,140,829</b>      |
| <b><u>TRANSFERS</u></b>                                   |                       |                            |                       |
| 1. Personal Services                                      |                       |                            |                       |
| A. Salaries   | 0                     | 0                          | 0                     |
| B. Wages  | 0                     | 0                          | 0                     |
| C. Fringe Benefits  | <u>0</u>              | <u>0</u>                   | <u>0</u>              |
| <b>Total Personal Services</b>                            | <b>0</b>              | <b>0</b>                   | <b>0</b>              |
| 2. Travel & Subsistences                                  | 0                     | 0                          | 0                     |
| 3. Contractual Services                                   | 0                     | 0                          | 0                     |
| 4. Commodities  | 0                     | 0                          | 0                     |
| 5. Capital Outlay   |                       |                            |                       |
| A. Equipment  | 0                     | 0                          | 0                     |
| B. Other than Equipment                                   | 0                     | 0                          | 0                     |
| 6. Transfers  | 0                     | 40,000                     | 40,000                |
| <b>TOTAL</b>  | <b>0</b>              | <b>40,000</b>              | <b>40,000</b>         |

ALCORN STATE UNIVERSITY

EDUCATIONAL AND GENERAL AND AUXILIARY ENTERPRISE FUNDS  
SUMMARY OF EXPENDITURES

EXHIBIT C

| DESCRIPTION   | BUDGET<br>2011 - 2012    | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013    |
|---|--------------------------|----------------------------|--------------------------|
| <b><u>TOTAL EDUCATIONAL AND GENERAL</u></b>   |                          |                            |                          |
| 1. Personal Services  |                          |                            |                          |
| A. Salaries   | 18,308,941               | 1,157,976                  | 19,466,917               |
| B. Wages  | 1,440,438                | 96,945                     | 1,537,383                |
| C. Fringe Benefits  | <u>6,197,947</u>         | <u>723,727</u>             | <u>6,921,674</u>         |
| <b>Total Personal Services</b>  | <b>25,947,326</b>        | <b>1,978,648</b>           | <b>27,925,974</b>        |
| 2. Travel & Subsistences  | 1,122,511                | 201,309                    | 1,323,820                |
| 3. Contractual Services   | 13,791,782               | 2,542,512                  | 16,334,294               |
| 4. Commodities  | 1,694,203                | (31,025)                   | 1,663,178                |
| 5. Capital Outlay   |                          |                            |                          |
| A. Equipment  | 526,327                  | 322,673                    | 849,000                  |
| B. Other than Equipment   | 34,500                   | 1,000                      | 35,500                   |
| 6. Transfers  | 0                        | 40,000                     | 40,000                   |
| <b>TOTAL</b>  | <b><u>43,116,649</u></b> | <b><u>5,055,117</u></b>    | <b><u>48,171,766</u></b> |
| <b><u>AUXILIARY ENTERPRISES</u></b>   |                          |                            |                          |
| 1. Personal Services  |                          |                            |                          |
| A. Salaries   | 1,642,205                | 80,354                     | 1,722,559                |
| B. Wages  | 1,042,029                | (21,418)                   | 1,020,611                |
| C. Fringe Benefits  | <u>831,279</u>           | <u>60,972</u>              | <u>892,251</u>           |
| <b>Total Personal Services</b>  | <b>3,515,513</b>         | <b>119,908</b>             | <b>3,635,421</b>         |
| 2. Travel & Subsistences  | 6,693                    | 28,187                     | 34,880                   |
| 3. Contractual Services   | 4,276,967                | 1,785,802                  | 6,062,769                |
| 4. Commodities  | 506,080                  | 25,639                     | 531,719                  |
| 5. Capital Outlay   |                          |                            |                          |
| A. Equipment  | 120,306                  | 134,247                    | 254,553                  |
| B. Other than Equipment   | 0                        | 0                          | 0                        |
| 6. Transfers  | 2,786,346                | 207,412                    | 2,993,758                |
| <b>TOTAL</b>  | <b><u>11,211,905</u></b> | <b><u>2,301,195</u></b>    | <b><u>13,513,100</u></b> |
| <b><u>TOTAL ON CAMPUS EXPENDITURES</u></b>  |                          |                            |                          |
| 1. Personal Services  |                          |                            |                          |
| A. Salaries   | 19,951,146               | 1,238,330                  | 21,189,476               |
| B. Wages  | 2,482,467                | 75,527                     | 2,557,994                |
| C. Fringe Benefits  | <u>7,029,226</u>         | <u>784,699</u>             | <u>7,813,925</u>         |
| <b>Total Personal Services</b>  | <b>29,462,839</b>        | <b>2,098,556</b>           | <b>31,561,395</b>        |
| 2. Travel & Subsistences  | 1,129,204                | 229,496                    | 1,358,700                |
| 3. Contractual Services   | 18,068,749               | 4,328,314                  | 22,397,063               |
| 4. Commodities  | 2,200,283                | (5,386)                    | 2,194,897                |
| 5. Capital Outlay   |                          |                            |                          |
| A. Equipment  | 646,633                  | 456,920                    | 1,103,553                |
| B. Other than Equipment   | 34,500                   | 1,000                      | 35,500                   |
| 6. Transfers  | 2,786,346                | 247,412                    | 3,033,758                |
| <b>TOTAL ON CAMPUS - EDUCATIONAL &amp; GENERAL<br/>AND AUXILIARY ENTERPRISES EXPENDITURES</b> | <b><u>54,328,554</u></b> | <b><u>7,356,312</u></b>    | <b><u>61,684,866</u></b> |

**ALCORN STATE UNIVERSITY**  
**SCHOOL OF NURSING**  
**SUMMARY OF REVENUE AND EXPENDITURES**

**EXHIBIT A**

| DESCRIPTION                                    | BUDGET<br>2011 - 2012   | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013   |
|--|-------------------------|----------------------------|-------------------------|
| <b><u>REVENUE</u></b>                          |                         |                            |                         |
| A. STUDENT FEES                                | 856,085                 | 39,045                     | 895,130                 |
| B. GOVERNMENTAL APPROPRIATIONS                 | 2,315,595               | 5,285                      | 2,320,880               |
| D. SALES AND SERVICE OF EDUCATIONAL ACTIVITIES | 0                       | 0                          | 0                       |
| E. OTHER SOURCES                               | 0                       | 0                          | 0                       |
| <b>TOTAL EDUCATIONAL AND GENERAL</b>           | <b><u>3,171,680</u></b> | <b><u>44,330</u></b>       | <b><u>3,216,010</u></b> |
| <b><u>EXPENDITURES</u></b>                     |                         |                            |                         |
| A. INSTRUCTION                                 | 1,710,852               | (25,510)                   | 1,685,342               |
| B. ACADEMIC SUPPORT                            | 1,460,828               | 69,840                     | 1,530,668               |
| <b>TOTAL EDUCATIONAL AND GENERAL</b>           | <b><u>3,171,680</u></b> | <b><u>44,330</u></b>       | <b><u>3,216,010</u></b> |

ALCORN STATE UNIVERSITY

SCHOOL OF NURSING  
DETAILS OF REVENUE

EXHIBIT B

| DESCRIPTION   | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|---|-----------------------|----------------------------|-----------------------|
| <b>CURRENT UNRESTRICTED REVENUE</b>                   |                       |                            |                       |
| <b>A. STUDENT FEES</b>                                |                       |                            |                       |
| General Tuition                                       | 601,060               | 53,140                     | 654,200               |
| Non-Resident  | 123,104               | (22,174)                   | 100,930               |
| Summer Tuition  | 131,921               | 8,079                      | 140,000               |
| <b>Total</b>  | <b>856,085</b>        | <b>39,045</b>              | <b>895,130</b>        |
| <b>B. GOVERNMENTAL APPROPRIATIONS</b>                 |                       |                            |                       |
| State   |                       |                            |                       |
| General Support                                       | 1,804,607             | 63,964                     | 1,868,571             |
| Education Enhancement Funds                           | 0                     | 0                          | 0                     |
| Ayers Program   | 510,988               | (58,679)                   | 452,309               |
| Ayers Interest  | 0                     | 0                          | 0                     |
| <b>Total</b>  | <b>2,315,595</b>      | <b>5,285</b>               | <b>2,320,880</b>      |
| <b>C. SALES AND SERVICE OF EDUCATIONAL ACTIVITIES</b> |                       |                            |                       |
| <b>Total</b>  | <b>0</b>              | <b>0</b>                   | <b>0</b>              |
| <b>D. OTHER SOURCES</b>                               |                       |                            |                       |
| 1. Miscellaneous                                      | 0                     | 0                          | 0                     |
| <b>TOTAL</b>  | <b>0</b>              | <b>0</b>                   | <b>0</b>              |
| <b>TOTAL EDUCATIONAL AND GENERAL</b>                  | <b>3,171,680</b>      | <b>44,330</b>              | <b>3,216,010</b>      |

ALCORN STATE UNIVERSITY

SCHOOL OF NURSING  
SUMMARY OF EXPENDITURES

EXHIBIT C

| DESCRIPTION                                 | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|---|-----------------------|----------------------------|-----------------------|
| <b><u>INSTRUCTION</u></b>                   |                       |                            |                       |
| 1. Personal Services                        |                       |                            |                       |
| A. Salaries                                 | 1,270,145             | (34,174)                   | 1,235,971             |
| B. Wages                                    | 0                     | 0                          | 0                     |
| C. Fringe Benefits                          | <u>399,207</u>        | <u>8,664</u>               | <u>407,871</u>        |
| <b>Total Personal Services</b>              | <b>1,669,352</b>      | <b>(25,510)</b>            | <b>1,643,842</b>      |
| 2. Travel & Subsistences                    | 1,500                 | 0                          | 1,500                 |
| 3. Contractual Services                     | 21,000                | 0                          | 21,000                |
| 4. Commodities                              | 19,000                | 0                          | 19,000                |
| 5. Capital Outlay                           |                       |                            |                       |
| A. Equipment                                | 0                     | 0                          | 0                     |
| B. Other than Equipment                     | 0                     | 0                          | 0                     |
| 6. Transfers                                | 0                     | 0                          | 0                     |
| <b>TOTAL</b>                                | <b>1,710,852</b>      | <b>(25,510)</b>            | <b>1,685,342</b>      |
| <b><u>ACADEMIC SUPPORT</u></b>              |                       |                            |                       |
| 1. Personal Services                        |                       |                            |                       |
| A. Salaries                                 | 834,687               | 22,725                     | 857,412               |
| B. Wages                                    | 99,492                | 18,759                     | 118,251               |
| C. Fringe Benefits                          | <u>293,612</u>        | <u>28,356</u>              | <u>321,968</u>        |
| <b>Total Personal Services</b>              | <b>1,227,791</b>      | <b>69,840</b>              | <b>1,297,631</b>      |
| 2. Travel & Subsistences                    | 13,947                | 0                          | 13,947                |
| 3. Contractual Services                     | 169,245               | 4,000                      | 173,245               |
| 4. Commodities                              | 43,319                | (4,000)                    | 39,319                |
| 5. Capital Outlay                           |                       |                            |                       |
| A. Equipment                                | 6,526                 | 0                          | 6,526                 |
| B. Other than Equipment                     | 0                     | 0                          | 0                     |
| 6. Transfers                                | 0                     | 0                          | 0                     |
| <b>TOTAL</b>                                | <b>1,460,828</b>      | <b>69,840</b>              | <b>1,530,668</b>      |
| <b><u>TOTAL OFF CAMPUS EXPENDITURES</u></b> |                       |                            |                       |
| 1. Personal Services                        |                       |                            |                       |
| A. Salaries                                 | 2,104,832             | (11,449)                   | 2,093,383             |
| B. Wages                                    | 99,492                | 18,759                     | 118,251               |
| C. Fringe Benefits                          | <u>692,819</u>        | <u>37,020</u>              | <u>729,839</u>        |
| <b>Total Personal Services</b>              | <b>2,897,143</b>      | <b>44,330</b>              | <b>2,941,473</b>      |
| 2. Travel & Subsistences                    | 15,447                | 0                          | 15,447                |
| 3. Contractual Services                     | 190,245               | 4,000                      | 194,245               |
| 4. Commodities                              | 62,319                | (4,000)                    | 58,319                |
| 5. Capital Outlay                           |                       |                            |                       |
| A. Equipment                                | 6,526                 | 0                          | 6,526                 |
| B. Other than Equipment                     | 0                     | 0                          | 0                     |
| 6. Transfers                                | 0                     | 0                          | 0                     |
| <b>TOTAL</b>                                | <b>3,171,680</b>      | <b>44,330</b>              | <b>3,216,010</b>      |

**ALCORN STATE UNIVERSITY**  
**AGRICULTURAL UNITS**  
**SUMMARY OF REVENUE AND EXPENDITURES**

**EXHIBIT A**

| DESCRIPTION                          | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|--------------------------------------|-----------------------|----------------------------|-----------------------|
| <b><u>REVENUE SUMMARY</u></b>        |                       |                            |                       |
| A. GOVERNMENTAL APPROPRIATIONS       | 5,498,389             | 0                          | 5,498,389             |
| <b>TOTAL EDUCATIONAL AND GENERAL</b> | <b>5,498,389</b>      | <b>0</b>                   | <b>5,498,389</b>      |
| <b><u>EXPENDITURE SUMMARY</u></b>    |                       |                            |                       |
| A. RESEARCH                          | 2,898,945             | (31,156)                   | 2,867,789             |
| B. PUBLIC SERVICE                    | 2,599,444             | 31,156                     | 2,630,600             |
| <b>TOTAL</b>                         | <b>5,498,389</b>      | <b>0</b>                   | <b>5,498,389</b>      |

ALCORN STATE UNIVERSITY

AGRICULTURAL UNITS  
DETAIL OF REVENUE

EXHIBIT B

| DESCRIPTION                           | BUDGET<br>2011 - 2012 | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013 |
|---------------------------------------|-----------------------|----------------------------|-----------------------|
| <b>CURRENT UNRESTRICTED REVENUE</b>   |                       |                            |                       |
| <b>A. GOVERNMENTAL APPROPRIATIONS</b> |                       |                            |                       |
| State                                 |                       |                            |                       |
| General Support                       | 5,479,067             | 0                          | 5,479,067             |
| Education Enhancement Funds           | 19,322                | 0                          | 19,322                |
| <b>TOTAL</b>                          | <b>5,498,389</b>      | <b>0</b>                   | <b>5,498,389</b>      |

ALCORN STATE UNIVERSITY

AGRICULTURAL UNITS  
SUMMARY OF EXPENDITURES

EXHIBIT C

| DESCRIPTION   | BUDGET<br>2011 - 2012   | INCREASE<br>OR<br>DECREASE | BUDGET<br>2012 - 2013   |
|---|-------------------------|----------------------------|-------------------------|
| <b><u>RESEARCH</u></b>                              |                         |                            |                         |
| 1. Personal Services                                |                         |                            |                         |
| A. Salaries   | 1,245,292               | 18,416                     | 1,263,708               |
| B. Wages  | 217,606                 | (9,942)                    | 207,664                 |
| C. Fringe Benefits                                  | <u>423,271</u>          | <u>28,889</u>              | <u>452,160</u>          |
| <b>Total Personal Services</b>                      | <b>1,886,169</b>        | <b>37,363</b>              | <b>1,923,532</b>        |
| 2. Travel & Subsistences                            | 70,210                  | (25,810)                   | 44,400                  |
| 3. Contractual Services                             | 800,151                 | (66,000)                   | 734,151                 |
| 4. Commodities                                      | 93,388                  | 52,968                     | 146,356                 |
| 5. Capital Outlay                                   |                         | 0                          |                         |
| A. Equipment  | 49,027                  | (29,677)                   | 19,350                  |
| B. Other than Equipment                             | 0                       | 0                          | 0                       |
| 6. Transfers  | 0                       | 0                          | 0                       |
| <b>TOTAL</b>  | <b><u>2,898,945</u></b> | <b><u>(31,156)</u></b>     | <b><u>2,867,789</u></b> |
| <b><u>PUBLIC SERVICE</u></b>                        |                         |                            |                         |
| 1. Personal Services                                |                         |                            |                         |
| A. Salaries   | 1,306,917               | 38,049                     | 1,344,966               |
| B. Wages  | 262,855                 | 3,227                      | 266,082                 |
| C. Fringe Benefits                                  | <u>429,784</u>          | <u>31,794</u>              | <u>461,578</u>          |
| <b>Total Personal Services</b>                      | <b>1,999,556</b>        | <b>73,070</b>              | <b>2,072,626</b>        |
| 2. Travel & Subsistences                            | 146,232                 | (5,490)                    | 140,742                 |
| 3. Contractual Services                             | 346,043                 | (33,268)                   | 312,775                 |
| 4. Commodities                                      | 85,550                  | 8,206                      | 93,756                  |
| 5. Capital Outlay                                   |                         |                            |                         |
| A. Equipment  | 22,063                  | (11,362)                   | 10,701                  |
| B. Other than Equipment                             | 0                       | 0                          | 0                       |
| 6. Transfers  | 0                       | 0                          | 0                       |
| <b>TOTAL</b>  | <b><u>2,599,444</u></b> | <b><u>31,156</u></b>       | <b><u>2,630,600</u></b> |
| <b><u>TOTAL AGRICULTURAL UNITS EXPENDITURES</u></b> |                         |                            |                         |
| 1. Personal Services                                |                         |                            |                         |
| A. Salaries   | 2,552,209               | 56,465                     | 2,608,674               |
| B. Wages  | 480,461                 | (6,715)                    | 473,746                 |
| C. Fringe Benefits                                  | <u>853,055</u>          | <u>60,683</u>              | <u>913,738</u>          |
| <b>Total Personal Services</b>                      | <b>3,885,725</b>        | <b>110,433</b>             | <b>3,996,158</b>        |
| 2. Travel & Subsistences                            | 216,442                 | (31,300)                   | 185,142                 |
| 3. Contractual Services                             | 1,146,194               | (99,268)                   | 1,046,926               |
| 4. Commodities                                      | 178,938                 | 61,174                     | 240,112                 |
| 5. Capital Outlay                                   |                         |                            |                         |
| A. Equipment  | 71,090                  | (41,039)                   | 30,051                  |
| B. Other than Equipment                             | 0                       | 0                          | 0                       |
| 6. Transfers  | 0                       | 0                          | 0                       |
| <b>TOTAL</b>  | <b><u>5,498,389</u></b> | <b><u>0</u></b>            | <b><u>5,498,389</u></b> |